





Who are we?





7600



HOSPITAL BEDS



7
MILLION
VISITORS

EACH YEAR



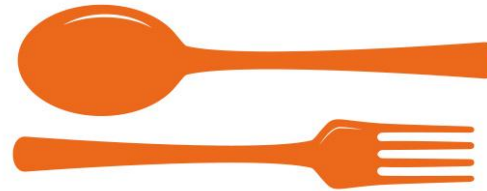
COFFEE SHOPS



5 SHOPS

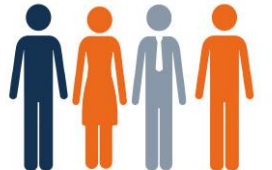
13

RESTAURANTS



AVERAGE
TURNOVER

£23M



424 ELIOR
STAFF



CUSTOMER
DEMOGRAPHIC

AVERAGE
SPEND
PER HEAD
£3.60



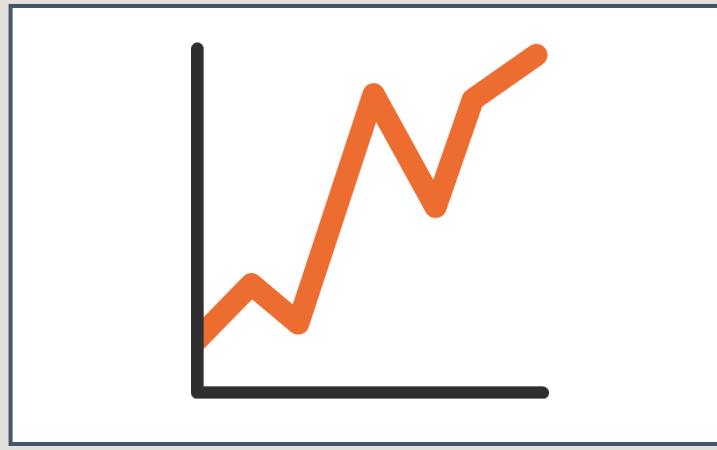


Our Landscape

The challenges...



Operating in a challenging environment





2003



2013



2018





NEW RECIPES



01
E1
Elements
real food - real ingredients



YOU
& LIFE



**SUPERFOOD SEED
& BERRY GRANOLA**

ALLERGENS
(CONTAINS OATS & SULPHUR DIOXIDE/SULPHITES)

01
E1
Elements
real food - real ingredients

HM Government Childhood Obesity A Plan for Action

Published August 2016

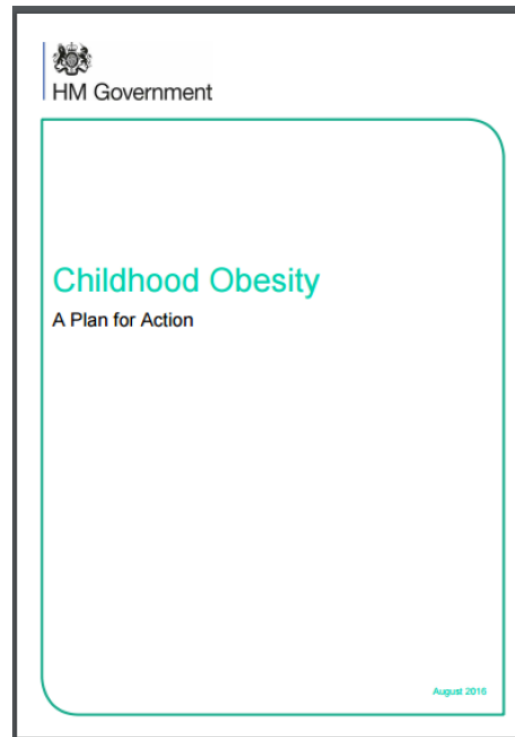
PHE-led reduction and reformulation deliverables include

Taking out **20%** of sugar in products

Achieving **2017** salt targets

Reducing calories in a wider range of products contributing to children's intakes

Consider saturated fat following SACN review



eatwell Coeliac Awareness Week



COELIAC DISEASE IS AN AUTOIMMUNE DISEASE WHERE THE BODY'S IMMUNE SYSTEM REACTS TO **GLUTEN** - A PROTEIN FOUND IN WHEAT, BARLEY AND RYE. SOME PEOPLE ARE ALSO SENSITIVE TO OATS.

IT AFFECTS 1 IN 100 PEOPLE, BUT **ONLY 30%** OF PEOPLE WITH THE CONDITION HAVE BEEN DIAGNOSED.

Symptoms include: nausea and vomiting, skin rashes, issues with digestion, weight loss, mouth ulcers, headaches and fatigue.



If you think that you may have coeliac disease, visit:
www.visitcoeliacdisease.org.uk

Try one of our delicious
gluten-free
dishes today!

@eatwellellor

ellor
A food for better



Communications

Support the wellbeing of NHS



Sweet Treats Less Sugar!



WE SHOULD ALL BE EATING LESS SUGAR BUT SOMETIMES ONLY SOMETHING **SWEET** WILL DO!
THIS WEEK'S **HOT DESSERTS** ARE ALL CREATED FROM RECIPES ON THE **DIABETES UK** WEBSITE AND **CONTAIN LESS SUGAR** THAN TRADITIONAL RECIPES



for just
£8.88

#diabetesweek #EliorCSR
@eatwellelior

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Go green... Go meat free!

PLANT-BASED FOODS TYPICALLY REQUIRE LESS ENERGY AND FEWER NATURAL RESOURCES TO PRODUCE THAN ANIMAL PRODUCTS... SO OUR RANGE OF FRESHLY PREPARED **VEGETARIAN AND VEGAN** DISHES HELP YOU TO EAT A DIET THAT IS **BETTER FOR YOU AND THE PLANET**



MEAT FREE
DID YOU KNOW? ALMOST HALF THE UK POPULATION ARE PART-TIME VEGETARIAN - DITCHING MEAT AT LEAST TWO DAYS A WEEK!

Try one
today from just
£8.88

@eatwellelior

© Elior 2022. Because the whole experience matters.



Food for Life Served Here!

FOOD FOR LIFE SERVED HERE HAS ENDORSED ELIOR FOR THEIR **COMMITMENT TO GOOD FOOD AND IMPROVING FOOD STANDARDS**

Seasonal produce Our menus make the most of seasonal ingredients	Cooked from scratch At least 75% of our meals are freshly prepared
We can trace our meat back to the farm	No endangered fish
More of the good stuff Free from unnecessary additives, colourings and sweeteners	Free range eggs



www.sofaassociation.org/eating
@eatwellelior

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4.



Case Study

Whipps Cross



- Migrated from 1st generation contract in 2014
- 18 employees on Agenda for Change contracts TUPE transferred
- Contract successfully re-gained in competitive tender 2016
- £0.7M invested into refurbishing the outlets



**Thank you for
listening**