

Navigating the procurement 'Maze'

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GIG
CYMRU
NHS
WALES

Partneriaeth
Cydwasaethau
Shared Services
Partnership

NHS Wales Shared Services Partnership (NWSSP)



NHS Wales
Student
Awards Unit



Welsh Risk
Pool Services



Finance Staff
Development



GP Specialty
Registrar



Workforce,
Education &
Development
Services



Audit and
Assurance
Services



Specialist
Estates
Services



Employment
Services



Central Team
eBusiness
Services



Counter Fraud
Services



Workforce &
Organisational
Development



NHS Health
Courier Service



Procurement
Services



Primary Care
Services



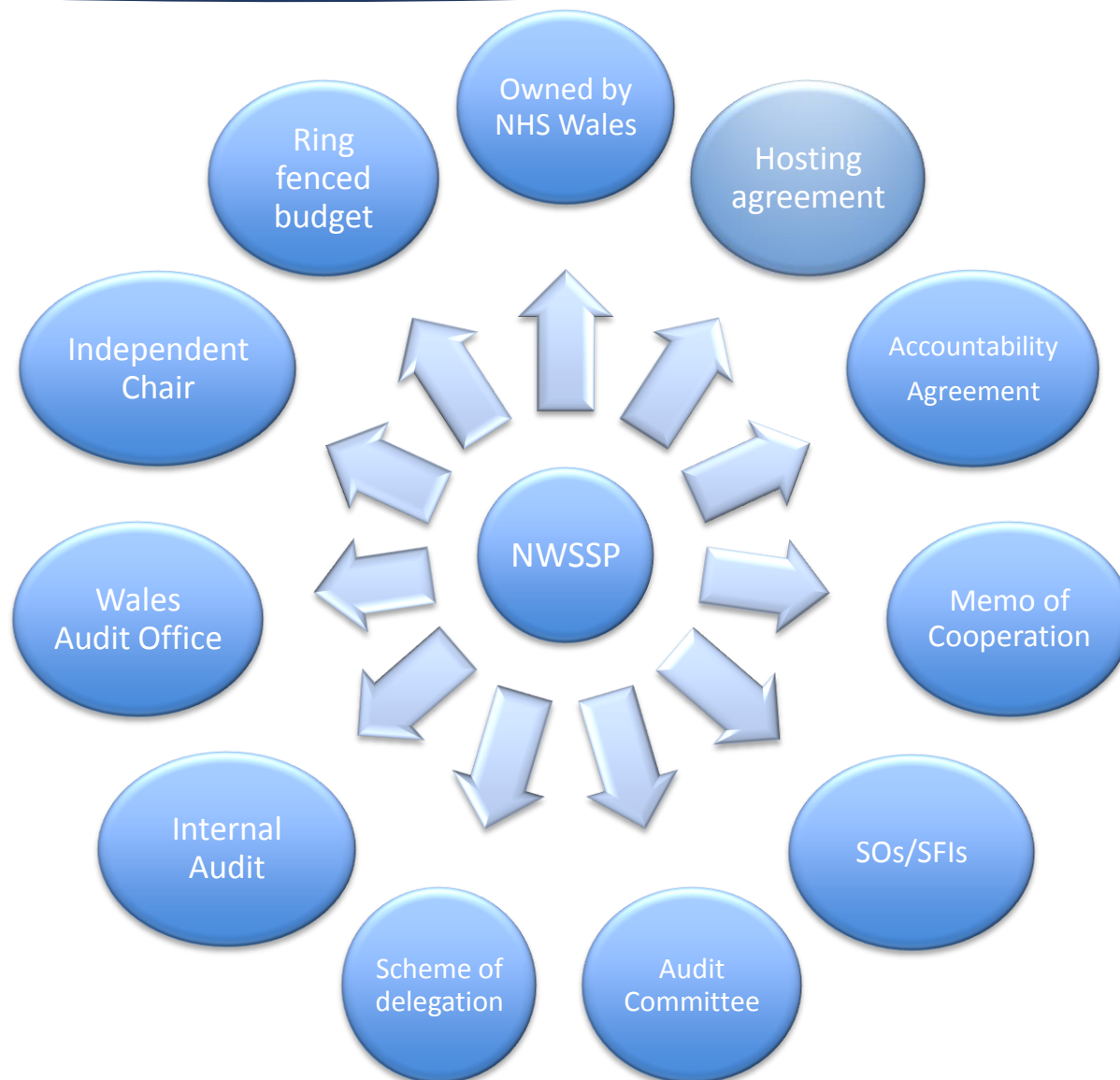
Legal and
Risk Services



WfIS
Programme



Governance Arrangement for SPP



Structures within Procurement

- Central Sourcing / Contracting (92)
- Frontline / Local Procurement (97)
- Accounts Payable (109)
- Supply Chain / Logistics (163)
- E-Enablement (24)
- Corporate (6)

Some Numbers

- Contract Value of over £800m
- Stores service with an annual trading value of £36.6m and over 4500 customers (Requisitioners)
- NHS Wales Expenditure 2017/18 on goods & services (influenceable spend) - £873m
- Number of orders raised – 675,245
- Number of requisitions – 536,235
- Number of invoices received and processed – 1,405,342

- 3640 Contracts
- £800m approx value
- Covering
 - Medical / Clinical
 - Non Medical / Maintenance
 - Projects / Capital
 - Pharmacy, Appliances, Drugs and Community (PADAC)

Frontline/Local Procurement

- Locations across Wales
- Catalogue requests self generate through the approval process
- Shared responsibility with Sourcing to ensure appropriate engagement on contract processes including specifications and evaluation
- Buyers action non catalogue requests
- Work with HB's and Trusts to deliver bespoke requirements

National Sourcing Strategy

- Common policies and best practice across Health on expenditure - Adopt or Justify
- National Sourcing strategy adopted, utilising, National, All Wales and Local contracts where appropriate
- Savings of £115m delivered 2015/2019
- Significant standardisation of products in line with recommendations in the Carter Report
- Common NHS Standing Orders & Financial Instructions

How do Procurement Services add value to the NHS in Wales?

Financial Benefits - Catering

- Cash Releasing (18/19) - £408,883
- Cost Containment (18/19) - £153,386
- Price Benchmarking of products & services

Governance & Compliance

- Public contract regulations (2015)
- Standing financial instructions
- Food safety
 - Common approach with NI and Scotland
- The Well Being of Future Generations act (2015)
- The Modern Slavery Act (2015)
- Ethical employment in supply chains code of practice
- Adherence to NHS Wales supplier policy
- PSPP

Support for Policy Drivers

- All Wales nutrition standards
- All Wales Menu framework
- Tex. Mod. descriptors
- Food Manifesto – looking at provision of food across the public sector
- Catering IT system
- Work closely with the All Wales Food CAG to support these policy drivers

- 2001 – Oracle FMS, across all NHS organisations
 - **10,800** users of the system
 - 675,245 Orders raised
 - £932m worth of orders processed
- Bravo for E-tendering and E-auctioning systems, utilising web tendering across all Health Boards and Trusts
- Electronic payment of invoices P2P
- OCR Scanning System, Procserve, GHX
- Invested in Qlikview Management Technology– Business Intelligence on price & product benchmarking, plus a scorecard for measuring all aspects of performance

How Can We More Effectively Collaborate?

- Procurement are not a barrier to sourcing products, we are an enabler
- Procurement do not write the rules i.e. SFI's but we have a key role in ensuring compliance
- Early engagement is key – this works both ways
- NHS Wales is comprised of 13 legal entities – the flow of communication is not always optimal
- The reporting of savings, benchmarking and contract utilisation are key measures for us, as is reporting to DoF's on a monthly basis. We must work together to achieve these
- Issues (product or service) must be reported to Procurement in order that the supplier relationship is effectively managed

Any Questions?

