



**NHS Scotland
National
Procurement
HCA Leadership
and Development
Forum**

April 2019

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Director**

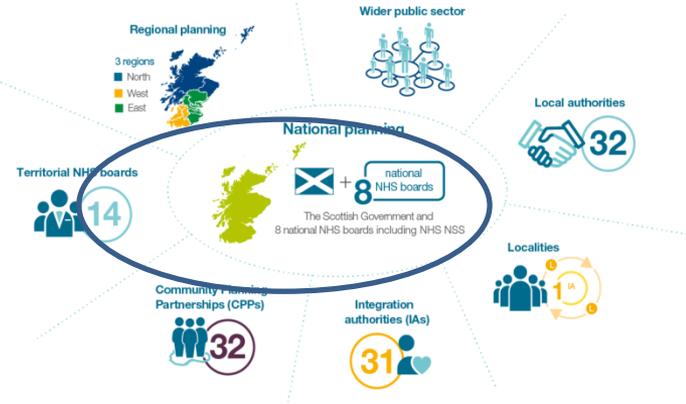
Scottish Government Health and Social care

Our Purpose

The Scottish Government aims to help people to sustain and improve their health, especially in disadvantaged communities, ensuring better, local and faster access to health care

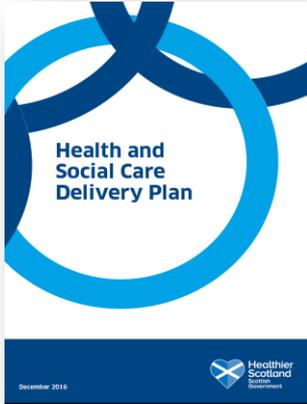
2020 Vision for NHSScotland

NHSScotland currently employs approximately 160,000 staff who work across 14 regional NHS Boards, seven Special NHS Boards and one public health body

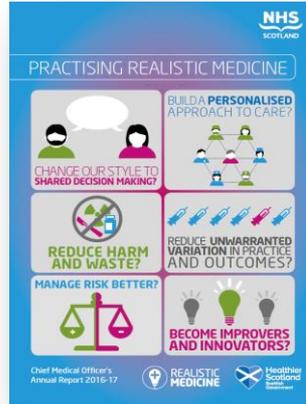


The integrated health and social care plan set out the 2020 Vision and Strategic Narrative for achieving sustainable quality in the delivery of health and social care across Scotland

Scotland's health and care priorities



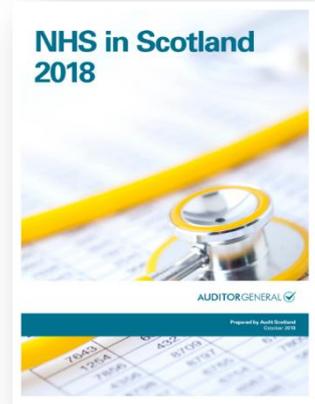
Enabling the people of Scotland to live longer, healthier lives at home or in a homely setting.



Ensuring everyone who provides healthcare in Scotland is able to demonstrate their professionalism.



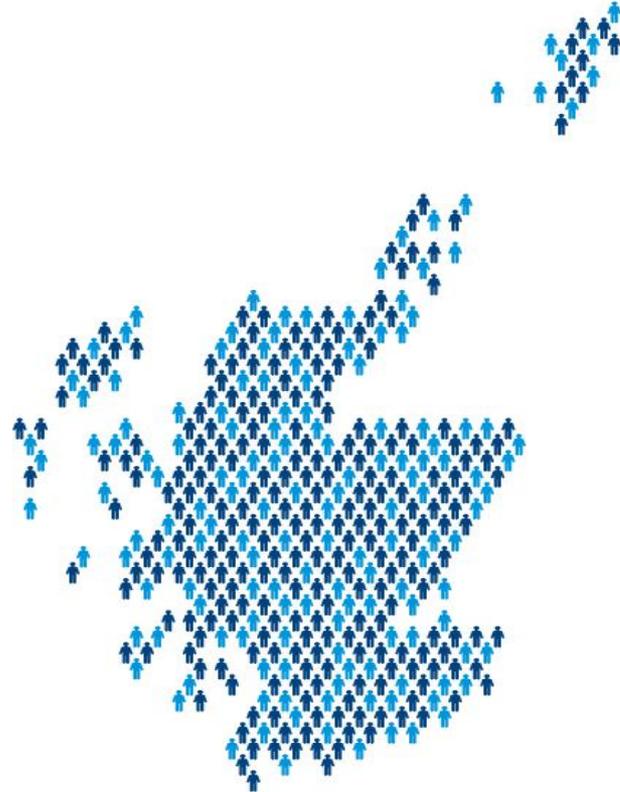
Helping Scotland to become a more successful country by increasing the wellbeing of people and creating opportunities for everyone who lives here.



Taking the actions needed to shift NHSScotland towards long-term, fundamental change and securing its future.

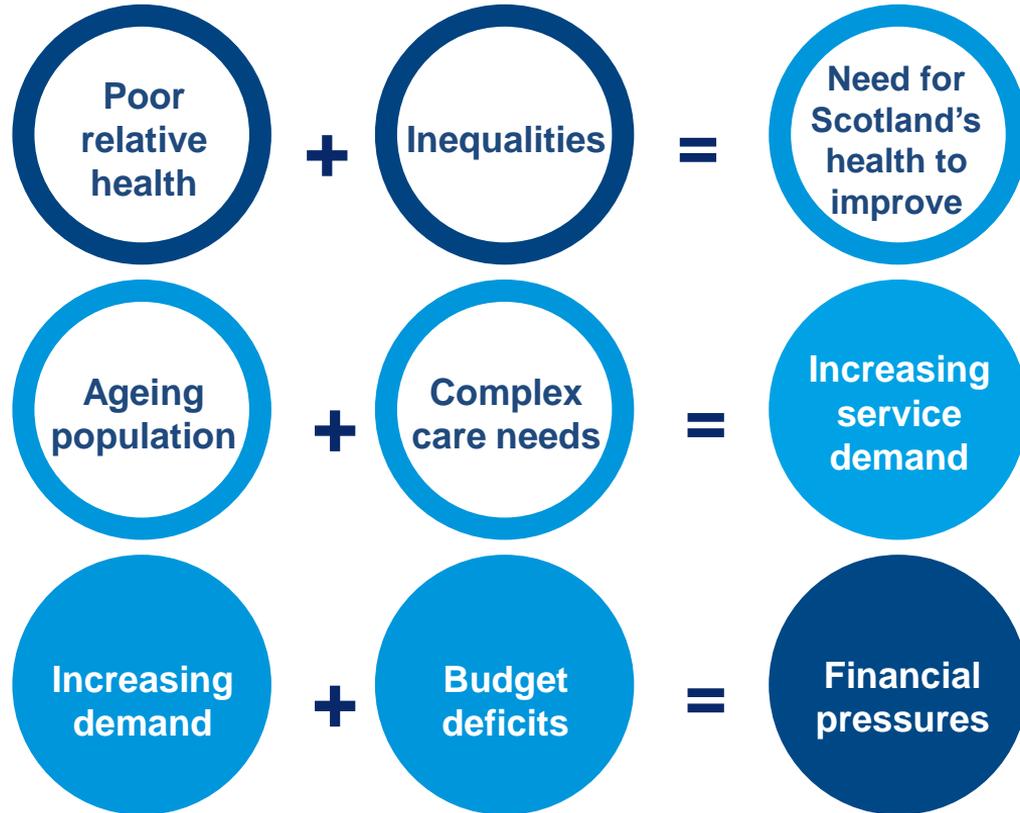
NHS Scotland's immediate priorities

We will use our national capability to support the achievement of the Cabinet Secretary for Health and Sport's priorities on mental health, waiting times and health and social care integration.



The challenge

Needs/demands increasing whilst money gets tighter



National Procurement 2019

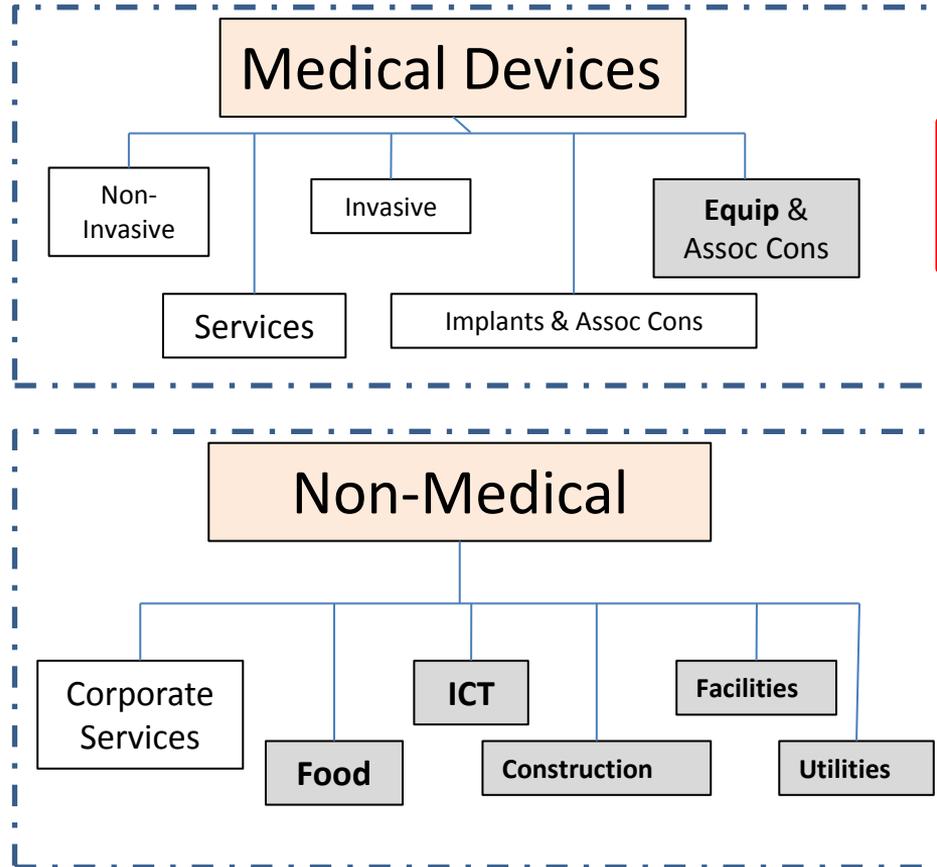
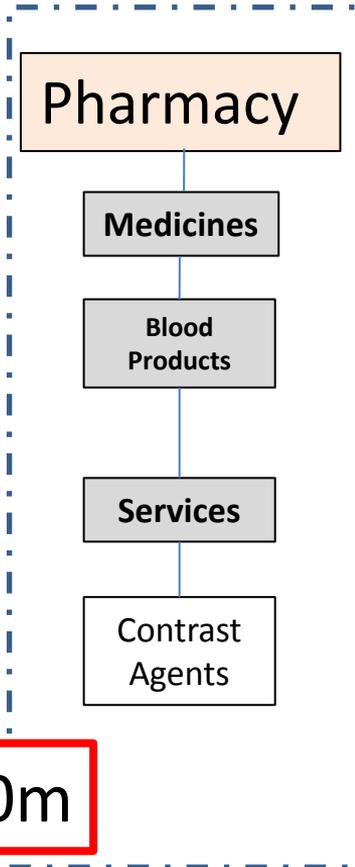
National Procurement, a division of National Services Scotland (NSS) is the largest public procurement organisation in Scotland leading the way in strategic procurements services for health and the wider public sector. It covers £1.4bn spend across 332 collaborative contracts and has yielded savings of £224m over the last five years.

The purpose built National Distribution Centre (NDC) provides a unique logistics service for the NHS in Scotland by consolidating supplier deliveries at the NDC for onward distribution to the health boards.

Public procurement in Scotland is changing with savings now expected as business as usual and an emphasis on providing innovative products and services to support the nation, the economy and the environment.

To deliver sustainable and innovative commercial solutions that have a positive impact on patients and the Scottish economy

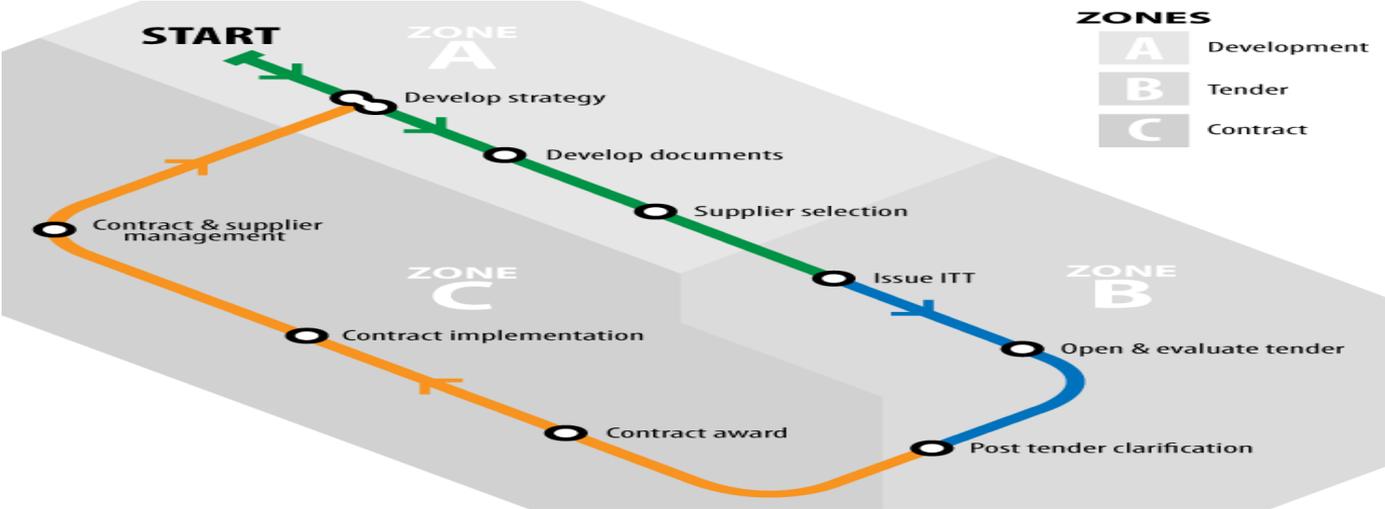
NHSS Market Review



Procurement Approach, Drivers and Considerations

Procurement Reform (Scotland) Act 2014

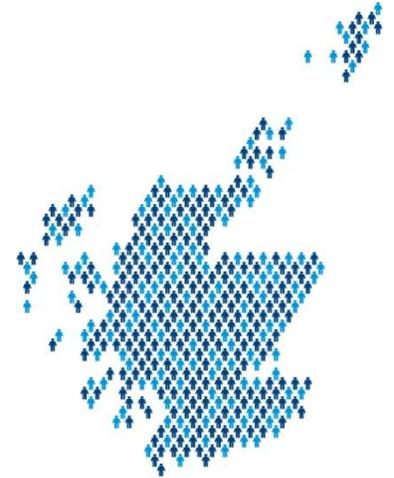
Procurement Journey



National Procurement and Food

Procurement Strategy - to procure a range of products that are used in the provision of patient meals, snacks and drinks; including staff and visitors, while ensuring that all frameworks remain in line with Food, Fluid and Nutritional Standards, Food in Hospitals. Nutrient and Allergen Criteria recommendations, Healthy Living award +

Procurement works in partnership with representatives from all Health Boards, across the various disciplines - Hotel Services, Site Services, Catering Managers, Dieticians, and local Procurement to ensure that catering needs and requirements are met



Food numbers in NHS Scotland

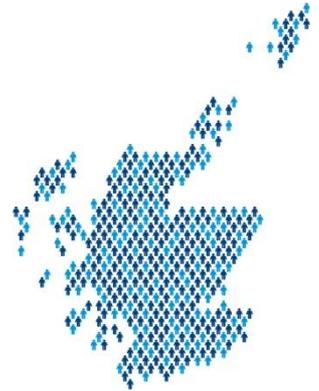
Spend in the region £30m

We have 21 key suppliers:

- 15 Scottish suppliers (14 SME's and Grahams the Family Dairy)
- 3 distributors (Bidfood, Brakes and Vestey) all employ within Scotland and have Scottish depots
- 3 based in England (2 are SME's)

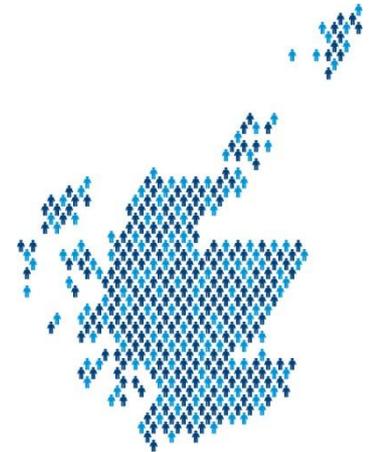
Where appropriate we include a requirement for “local” produce - Scottish -100% Milk and Cream, 90% Butchermeat & Meat Sundries, 100% Morning Bakery Goods

We advertise our frameworks by geographical health boards to encourage SME's (Smaller baskets of Goods)



Sourcing food in NHS Scotland

- Products must be sourced from producers who demonstrate good practices
- Suppliers should ensure that they source from producers who demonstrate standards/schemes which are concerned with all aspects of food safety and hygiene, animal welfare and protection of the environment – back to farm
- The Standards and Schemes listed below are concerned with aspects such as food safety and hygiene, animal welfare etc.
 - Red Tractor Assurance
 - Soil Association Food for Life Catering Marque
 - Freedom Foods
 - EBLEX Quality Standard Marque
 - Assured Dairy Farm
 - GLOBALG.A.P



Sourcing food in NHS Scotland

Our strategy must consider the following impacts:

- Scottish Government targets on Hydration and Nutrition in line with 'Food in Hospitals' to ensure that all patients have access to drinks and snack products
- New targets on obesity and malnutrition (salt and sugar)
- New targets on Food Waste targets for each health board and overall Scotland approach
- New policy for UK to reducing and recycling packaging/plastic etc.
- SFG targets to ensure menu harmonisation - work underway on set of recipes for all NHS Scotland
- SFG targets to ensure framework meets the outcomes of the Catering Production Strategy



Sourcing food & Sustainability

It is a mandatory requirement that NHS Scotland sources all food products from suppliers who have a proven record and an ongoing policy for sourcing products from growers/manufacturers who comply with these key areas:

- No child labour is used in the production process
- All employees are paid a fair wage
- Acceptable working conditions are provided for all employees
- Acceptable hours are worked and records are kept demonstrating this
- Only “non-bonded” labour is used

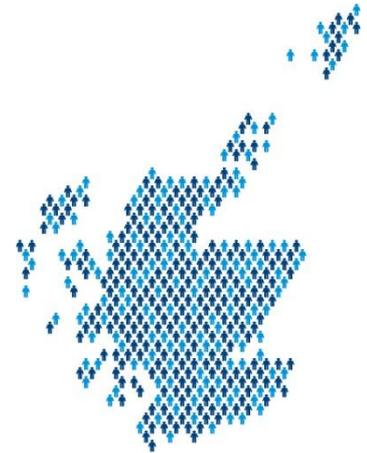
Additionally

- They should practise prompt payment of their suppliers
- Be proactive with technological innovations
- Ensure that they contribute to wider Environmental, Social and Economic impacts. e.g.
 - Reduce number of deliveries into Health Boards to influence Carbon
 - Footprint and Food Miles



Contract award & implementation

- Award of business in meeting with Category Advisory Panel (CAP) representations for each participating health board
- Clear action based stakeholder engagement for duration of contract
- Where appropriate, key stakeholders and NP visit supplier premises
- Set clear action plan and ownership for supplier for Health Board implementation
- Regular reviews and Health Board updates
- Catalogues and supplier service level agreements to be loaded onto CCM
- Cost Profile by Health Board based on tender volumes agreed and submitted
- Local procurement update catalogues with new pricing



Collaboration

National Procurement work closely with other Public Sector bodies across Scotland and UK

- Food Standards Scotland - Public Sector Incident protocol, supplier data base
- Scottish Government – Good Food Nation, Food for Life, Public Sector Food Programme, Supplier Development Programme
- Scotland Food and Drink
- Zero Waste Scotland – Food Waste Strategy
- Information Sharing and Best Practice
 - Benchmarking
 - Market analysis
 - Supplier information
 - Tendering and Contract management sharing
- Joint Working with Wales and Northern Ireland – on supplier management, Quality Assurance Scheme, Audits, complaints
- Sharing market intelligence, policies, benchmarking, product ranges etc.

